

 XPERI**XPERI**

One Agreement, One Fleet, \$215,000 in Savings

“

Revolution Office met all our goals: we **reduced expenses, received upgraded devices, and gained flexibility** as our office needs change. Our team is thrilled with their work.

”

Paolo Burgos,
*Director, Global Real Estate and
Facility Services,
Xperi*

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Xperi Inc. is an American multinational technology company headquartered in San Jose, California, that develops software for consumer electronics and connected cars, as well as media platforms for video service over broadband.

PROBLEM

Xperi already owned an **aging copier/printer fleet** when they acquired TiVo. Service costs were escalating, and reliability was declining. The TiVo merger also introduced **fleet redundancy and overcapacity**. As an existing provider to TiVo, Xperi turned to Revolution Office for a solution.

SOLUTION

As an existing provider to TiVo, Xperi turned to Revolution Office for support. We assessed the needs of the merged organization and proposed a plan to **right-size, refresh, and reduce the cost of the TiVo fleet**. We also **replaced the entire Xperi fleet** for less than the cost of continuing to service their old machines.

RESULT

By consolidating the copier/printer fleet into a single agreement, Xperi **saved \$215,000—a 34% cost reduction**. The upgraded equipment delivered higher reliability and better performance, allowing Xperi to **improve efficiency during a time of budget constraints** and organizational change.