



WEBER LOGISTICS

See how Revolution Office helped them save \$185K

“

Revolution Office delivered exactly what they promised—better service, better performance, and over \$185,000 in total term savings. They made it easy to standardize our print fleet and gave us the confidence of having one trusted partner managing it all.

”

Richard Grennon, VP of
Logistics
Weber Logistics

TALK TO US
800-941-9248

9043 Lurline Avenue
Chatsworth, CA 91311

Email us:
info@revolutionoffice.com

Follow us on LinkedIn:
[linkedin.com/company/revolutionoffice/](https://www.linkedin.com/company/revolutionoffice/)

Weber Logistics is a national logistics and supply chain organization that relies on high-volume printing and scanning to support daily operations, documentation, and customer fulfillment across multiple locations in multiple states.

PROBLEM

Weber Logistics managed a complex print environment with rising monthly costs, inconsistent service performance, and limited visibility into usage. Their fleet spanned multiple device types, vendors, and lease agreements with varying expiration timelines, creating inefficiencies, increased downtime, and a heavy administrative burden. Leadership needed a partner to take over print management, streamline operations, reduce costs, and improve service reliability and responsiveness, without disrupting daily business.

SOLUTION

Revolution Office assessed Weber Logistics' print fleet and implemented a customized managed print program to standardize equipment, streamline vendor management, and improve accountability. The solution included upgraded Ricoh multifunction devices, managed desktop printers, optimized placement, consolidated leases, and all-inclusive maintenance. It also included strict service guarantees, ensuring **95% uptime**, an average four-hour response time, and a five-year replacement guarantee if any equipment failed to meet manufacturer specifications.

RESULT

Partnering with Revolution Office allowed Weber Logistics to achieve **more than \$185,000 in total term savings**, while improving uptime, service reliability, and document workflow efficiency. With Revolution Office, Weber Logistics secured predictable costs, upgraded technology, and a partner focused on long-term operational excellence.