



REVOLUTION
OFFICE



TOM'S TRUCK CENTER

“

Revolution Office took the time to understand our operational needs and delivered a solution that improved reliability, simplified our workflows, and eliminated the stress of managing print internally. Their guarantees and responsiveness give us confidence that our environment is always covered.

”

Thinh Bui, Director IT
Tom's Truck Center

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Tom's Truck Center is a full-service commercial truck dealership serving Southern California, with locations in Santa Ana and Santa Fe Springs. They specialize in new and used medium-duty work trucks and provide complete sales, service, and parts support throughout the vehicle lifecycle.

PROBLEM

Tom's Truck Center faced challenges managing its print environment across six multifunction devices leased from another provider. The organization **lacked automated toner replenishment**, increasing the **risk of downtime**, and did not have standardized service guarantees in place.

SOLUTION

Revolution Office upgraded Tom's Truck Center's print setup with standardized **multifunction systems**, automated toner replenishment, and full management of labor, parts, supplies, installation, training, and lease returns. Supported by a single contact, quarterly reviews, a **98% uptime guarantee**, four-hour on-site response, and an **Unconditional Replacement Guarantee**, the solution ensured reliable, simple, and scalable printing operations.

RESULT

The transformation gave Tom's Truck Center a reliable, **streamlined print environment**. Automated supply management eliminated toner shortages, consistent equipment **improved workflows** across locations, and guaranteed service levels reduced operational risk and admin effort. With predictable monthly costs, the fully managed solution supported daily operations while achieving a **20% reduction in print-related expenses**.