



REVOLUTION
OFFICE



SANTA MONICA FAMILY YMCA SUCCESS STORY

“

Our Account Manager always goes above and beyond to make sure that we are well supported and any issues we have are resolved quickly. In addition, Revolution Office does a great job of servicing our equipment and providing savings.

”

Pam Andrews
HR & Financial Director
Santa Monica Family YMCA

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Santa Monica Family YMCA serves as a vibrant community hub, fostering wellness, youth development, and social responsibility through a wide range of programs and services, including fitness, education, and youth camps.

PROBLEM

Santa Monica Family YMCA had challenges with their equipment and services in Big Bear. Their summer camp relied on an aged machine that was nearly a decade old. **Coordinating service was virtually impossible**, and there was often a lack of available parts. In Santa Monica, they had four machines but lacked a dedicated account manager to deal with issues as they came up.

SOLUTION

Revolution Office replaced the old equipment at their Big Bear location. They also took over account coordination and service management on their existing equipment at their Santa Monica location. **This provided the Santa Monica Y with a dedicated point of contact who understood their current needs and could advocate for them.**

RESULT

Santa Monica Family YMCA experienced **a 30% reduction in costs for both their Big Bear and Santa Monica locations**. At the Big Bear summer camp location, **device issues became a thing of the past**, ensuring smooth operations.

