



REVOLUTION
OFFICE

san francisco
FRIENDS
SCHOOL

SAN FRANCISCO FRIENDS SCHOOL SUCCESS STORY

“

We received quotes from three different vendors, and **Revolution Office beat them all.** They took the time to understand our needs and even managed to upgrade our equipment while reducing our costs.

”

Ryan Gallagher
Director of Educational
Technology
San Francisco Friends School

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SFFS is an independent, coeducational K-8 Quaker school in San Francisco that has fostered students' academic and personal success for over 20 years.

PROBLEM

When San Francisco Friends' copier/printer lease expired, they needed to move quickly. The old agreement with a manufacturer provided undersized equipment that couldn't keep pace with the school's growing needs. **SFFS needed to increase reliability and increase features—without increasing the budget.**

SOLUTION

Revolution Office quickly identified solutions after the school's extensive search for vendor quotes didn't yield satisfactory results. Analyzing current equipment allowed Revolution Office to provide superior replacements at no additional cost. **School staff now have access to color copying/printing and are enjoying increased productivity as a result.**

RESULT

By working with Revolution Office, **San Francisco Friends saved 40% on their existing lease and 30% compared to other bids for a total savings of \$15,000.** Thanks to a smooth transition and enhanced SLAs, uptime increased, and equipment reliability has exceeded expectations.