



REVOLUTION
OFFICE



PACIFIC CLINICS

How Pacific Clinics Saved \$875,000 on Copier Costs

“

Revolution Office was the clear winner of our RFP process. They delivered on all our key objectives of cost savings, contract flexibility, cash flow, product quality, and service guarantees. They were incredibly creative and collaborative, and we are very pleased with our overall experience.

”

Shawn Aminian
VP Information Technology
Pacific Clinics

TALK TO US
800-941-9248

9043 Lurline Avenue
Chatsworth, CA 91311

Email us:
info@revolutionoffice.com

Follow us on LinkedIn:
[linkedin.com/company/revolutionoffice/](https://www.linkedin.com/company/revolutionoffice/)

Pacific Clinics has proudly served children, transitional-age youth, adults and families for more than 150 years. They offer multiple behavioral and mental health care services, housing, foster care and social services, early childhood and continuing adult education to the clients.

PROBLEM

Pacific Clinics with **40+ locations and over 300 devices**, faced serious operational uncertainty due to COVID-19. Their **copier/printer fleet was outdated and expensive, with contracts expiring soon**. They needed a solution that could address cost reduction, flexibility, and evolving facility requirements—without compromising service quality.

SOLUTION

Revolution Office stepped in with a flexible, customized plan tailored to Pacific Clinics' specific needs. They offered a **free use of 30 devices for locations** with uncertain timelines, **provided 12 months of no payments**, and ensured a smooth transition from the old equipment. Their solution **prioritized cost savings, fleet optimization, and robust service guarantees**.

RESULT

Pacific Clinics realized major savings, **cutting costs by 63% and saving \$875K through an upgraded copier/printer fleet**. The organization now has a streamlined fleet that's right-sized to their operations, with fewer service calls, lower overhead, and improved efficiency across all departments.