



REVOLUTION
OFFICE



HILLSIDES

How Hillsides Saved \$500,000 and Cut Copier Costs by 45%

“

Revolution Office consolidated all of our leases into a single convenient agreement that **saved us nearly \$500k**. Many of our machines were **upgraded to color and our staff has become more productive** as a result of our new copier/printer fleet.

”

Tom Foster

Director of Technology Services
Hillsides

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Hillsides is a leading health and human services nonprofit with programs throughout Southern California. For 110 years, the organization has helped children, youth, and families heal through trauma-informed care, behavioral health treatment, and foster care and adoption services.

PROBLEM

Hillsides, needed a major upgrade to their copier/printer fleet. They were managing multiple contracts and **lacked data visibility across** devices. Their existing equipment was outdated, and they sought a solution that could deliver **six-figure savings** and increase reporting capabilities—without disrupting operations.

SOLUTION

Revolution Office evaluated Hillsides' active contracts and proposed a consolidated plan that exceeded expectations. We **upgraded their devices, reconfigured software, and introduced more efficient reporting tools**. By leveraging better utilization of their existing hardware, we also offered a **three-month grace period with no payments** to ease the transition.

RESULT

Hillsides saved **\$500,000, cutting copier/printer costs by 45%** compared to their previous agreement. Most of their **machines were upgraded to color, productivity improved across departments, and meaningful data visibility was restored**. Revolution Office also provided a generous donation to support Hillsides' work with families.