



HEFFERNAN INSURANCE BROKERS SUCCESS STORY

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Revolution Office performed an extremely detailed assessment of our current devices and needs, which led to a very thoughtful proposal and solution. ***We were surprised at the amount of the savings with Revolution Office, compared to the manufacturer's quote.***

”

John Petersen
CIO
Heffernan Insurance Brokers

TALK TO US
800-941-9248

9043 Lurline Avenue
Chatsworth, CA 91311

Email us:
info@revolutionoffice.com

Follow us on LinkedIn

Headquartered in Walnut Creek, California, Heffernan Insurance Brokers is a prominent nationwide insurance provider known for its comprehensive coverage in business and personal insurance, employee benefits, and financial services. With over three decades of experience, Heffernan has earned its reputation as a leader in the industry, serving a diverse clientele across various sectors.

PROBLEM

With a national presence and \$200 million in annual revenue, Heffernan Insurance Brokers **required attentive service and an impeccably reliable copier/printer fleet.** Partnering with Revolution Office provided both while also delivering substantial savings.

SOLUTION

After a thorough analysis, Revolution Office replaced a high-cost fleet of 25 machines with **high-efficiency and high-reliability devices in 11 offices in 11 different cities.** Notably, **service improved as Revolution Office implemented a strong new SLA** and established infrastructure for ongoing communication and detailed reporting.

RESULT

No longer struggling with poor service and unreliable devices, **Heffernan Insurance Brokers saved \$210,000, and they were able to focus additional energy where it belongs—serving their clients.**