



HEAD-ROYCE SCHOOL SUCCESS STORY

“

Revolution Office lowered our costs by \$155,000, improved our service, and reduced the administrative burden of multiple contracts with multiple vendors...***working with them has been a win-win-win.***

”

Jerry Mullaney
CFO/COO
Head-Royce School

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Head-Royce School is a nationally recognized K-12 independent school in Oakland, California, known for its holistic approach to education. Since its founding in 1887, the school's world-class faculty is dedicated to nurturing a diverse student body of around 900 learners from a wide range of backgrounds.

PROBLEM

Head-Royce School was looking to improve upon the status quo of high costs for copier/printer technology, mediocre service, and aging equipment—and Revolution Office had just the right solution.

SOLUTION

The team at **Revolution Office** crafted a **money-saving plan to pay off existing leases, refresh the entire fleet, and automate toner replenishment.** Head-Royce now enjoys the simplicity of a single invoice and the security of detailed SLAs backed by service performance guarantees.

RESULT

Taking on responsibility for Head-Royce's Papercut print control software allowed Revolution Office to maximize the fleet's performance and offer better control over costs and reporting. In the end, **Head-Royce School saved \$155,000 while benefiting from the increased reliability of a 100% refreshed fleet.**