



GOODWILL SOUTHERN CALIFORNIA SUCCESS STORY

“

I'm grateful to the Revolution Office team for the **savings of \$300,000 and for their attention to detail.** The transition to our new machines was seamless—**they made it simple for us and followed through on all their commitments.** ”

John Dell
VP of Information
Technology
Goodwill Southern California

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Goodwill Southern California is dedicated to transforming lives through the power of work. They provide education, training, work experience, and job placement services to individuals with disabilities and disadvantages.

PROBLEM

Goodwill Southern California had a big problem with their copier/printer technology: **high costs, an aging fleet, and a lack of reliability and reporting.**

SOLUTION

After a careful analysis, Revolution Office configured a new fleet with vastly increased performance. **Duplicate high-volume machines provided added reliability** while adding new features such as lamination. Additionally, implementing **a cloud-based Uniflow software solution offered more internal controls and helped the organization track expenses.**

RESULT

Revolution Office saved Goodwill \$300,000 and also made a generous donation to the nonprofit.

Goodwill's printshop is now able to provide additional services to internal customers while also generating new revenue from outside customers as well.