



CHILDREN'S INSTITUTE SUCCESS STORY

“

Revolution Office has become a *trusted partner of Children's Institute*. Their equipment and service is first class, and they have made a very meaningful financial impact on our organization.

”

Gene Straub
EVP, CFO & COO
Children's Institute

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Children's Institute is dedicated to healing and empowering at-risk children and families. They provide a variety of services, such as early education, youth programs, and counseling services.

PROBLEM

As one of the most important nonprofits in Los Angeles, Children's Institute serves more than 26,000 families in 35 locations. When a new leadership team inherited expensive copier and printer leases, they searched for a new solution. **Struggling with high costs from their current provider, the Children's Institute leadership asked Revolution Office to suggest ways to upgrade their fleet while reducing costs.**

SOLUTION

Revolution Office performed a detailed assessment of Children's Institute's fleet and implemented a plan to improve service and significantly reduce costs. **Revolution Office paid off \$550,000 of remaining lease obligations** and upgraded the fleet to state-of-the-art devices, allowing Children's Institute to focus on their mission of serving families in Los Angeles.

RESULT

Children's Institute saved \$480,000 over the term of the five-year agreement. Additionally, Revolution Office donated 20 iPads to help Children's Institute with their paperless initiative. **Improved uptime of 98% and improved service response time of three hours considerably enhanced productivity.**