



REVOLUTION
OFFICE

armanino

ARMANINO LLP

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Revolution Office impressed us during the RFP process with their understanding of our business. Their expertise and proactive approach made the transition seamless, and the savings speak for themselves. We consider them a trusted partner and have confidently recommended them to others.

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Chris Siegfried, CFO
Armanino LLP

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Armanino LLP is one of the top 25 largest accounting and business consulting firms in the U.S., serving clients nationwide with innovative financial solutions and strategic insights.

PROBLEM

Armanino LLP, a leading CPA firm, faced significant challenges managing its print environment with 93 devices spread across 14 locations. The firm was burdened with high costs, multiple vendors, and 19 different lease and service agreements, creating a fragmented and inefficient system. This complexity resulted in unnecessary expenses, inconsistent service experiences, and increased security risks.

SOLUTION

Revolution Office participated in a highly competitive event and was awarded the contract to transform Armanino LLP's print infrastructure. The solution included upgrading and standardizing all equipment, paying off legacy leases, and deploying a comprehensive print management solution. It minimize downtime and maximize efficiency while centralizing account management and improving data security.

RESULT

The impact of the transformation was remarkable. Armanino LLP saved \$817,000 over the five-year lease term, in addition to \$340,000 that Revolution Office covered for remaining lease obligations. The firm also benefited from substantial reductions in waste and the elimination of nearly all personal printers.